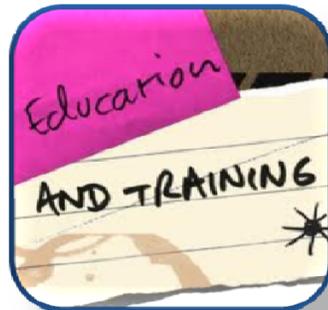


# MIEL e-Security Pvt. Ltd.



**One-stop-shop for Information Security Services**





**The Group**

**Information Security Space - an Introduction**

**MIEL Summary**

**MIEL Offerings**

**MIEL Clients**



# The Group

## MIEL

- Information Security Services, Training and Solutions Company

## STB Technology

- Operates in EMEA and ASIA Pacific
- Business-Technology Consulting
- SAP, EPM
- Security
- Cloud Offerings
- Listed on Bombay Stock Exchange



# Introduction to Information Security Space

## Threats

## Information Assets

- Printed or written on paper
- Stored electronically
- Transmitted by mail or electronic means
- Shown on corporate videos
- Spoken in conversations
- Classified Information
  - ✓ Intellectual Property
  - ✓ Business Plans
  - ✓ Customer Details
  - ✓ Financial Records
  - ✓ Future Plans



## Locations

- » On the hard disks of
  - Servers
  - Desktops
  - Notebooks
- » In back up media
  - Tapes / CDs
  - DATs
- » Documents
  - Reports
  - Forms
- » Internet Web Servers
- » E- mail inbox
- » Trash cans: physical & logical
- » Employees
- » Contractors / Service Providers
- » Trainees
- » Consultants
- » Customers
- » Associates



- » Physical Theft
  - Theft of devices
  - Theft of media
- » Logical Theft
  - Illegal copying
  - Stealing password
  - Hacking
  - Trojan
  - Espionage
- » Digital Mess
  - Uncontrolled Versions
  - Orphaned Data
- » Social Engineering
- » Data Corruption
  - Virus attack
  - Information modification
  - Forgery
  - Sabotage
  - Fraud
- » Data Denial
  - Denial of service
  - Business continuity risk

Life – As long as it stays where it should be!



# MIEL Summary

Information Security Pioneer in India

One of the largest Pure-play Standalone Info-sec Company in India

Experienced Professionals

Partnerships: Academic (10), Business (36)

Values, Business Model

Brand

IPs/IPRs

One-of its kind Info-sec Education Services Company

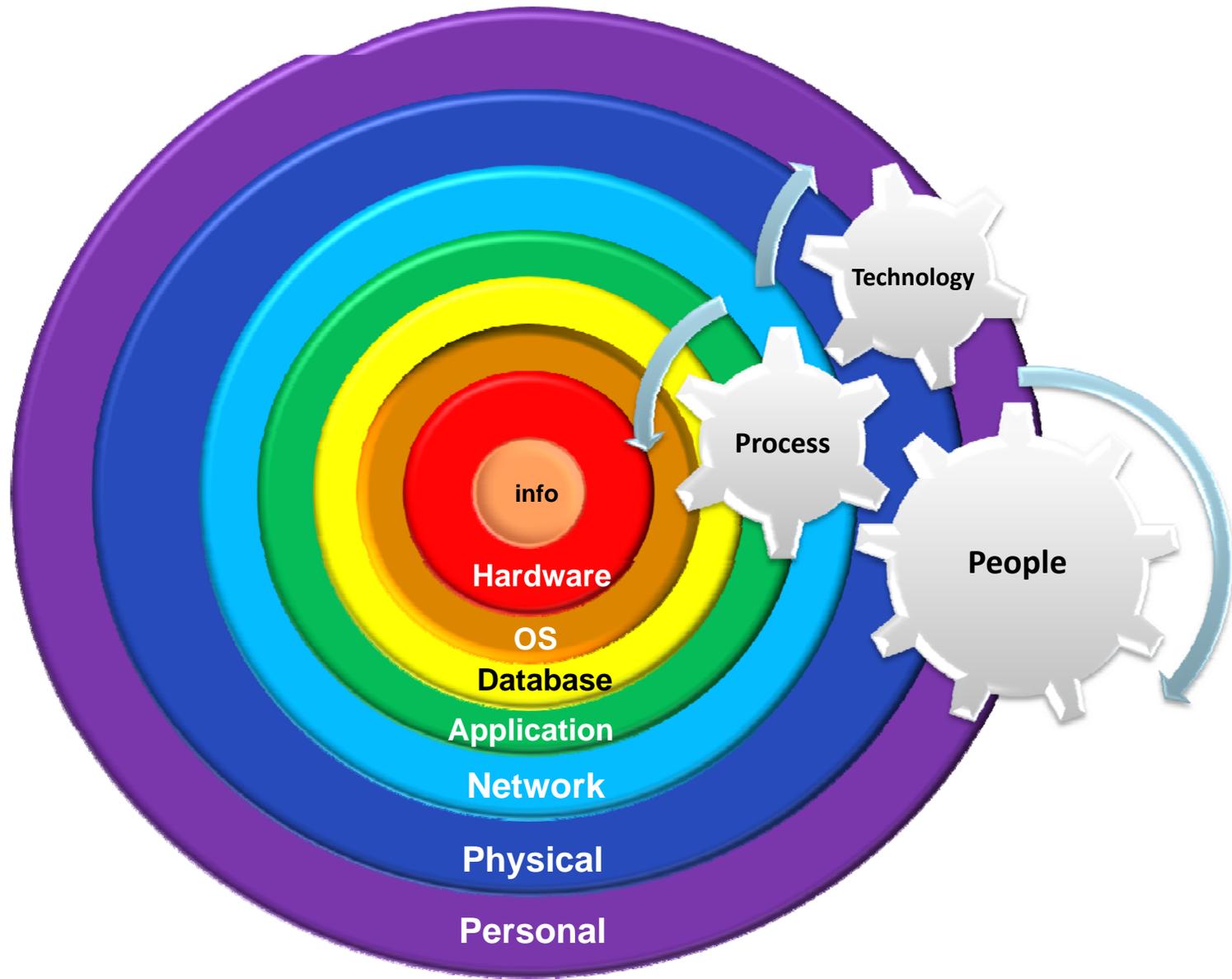
Clients and Global Footprints

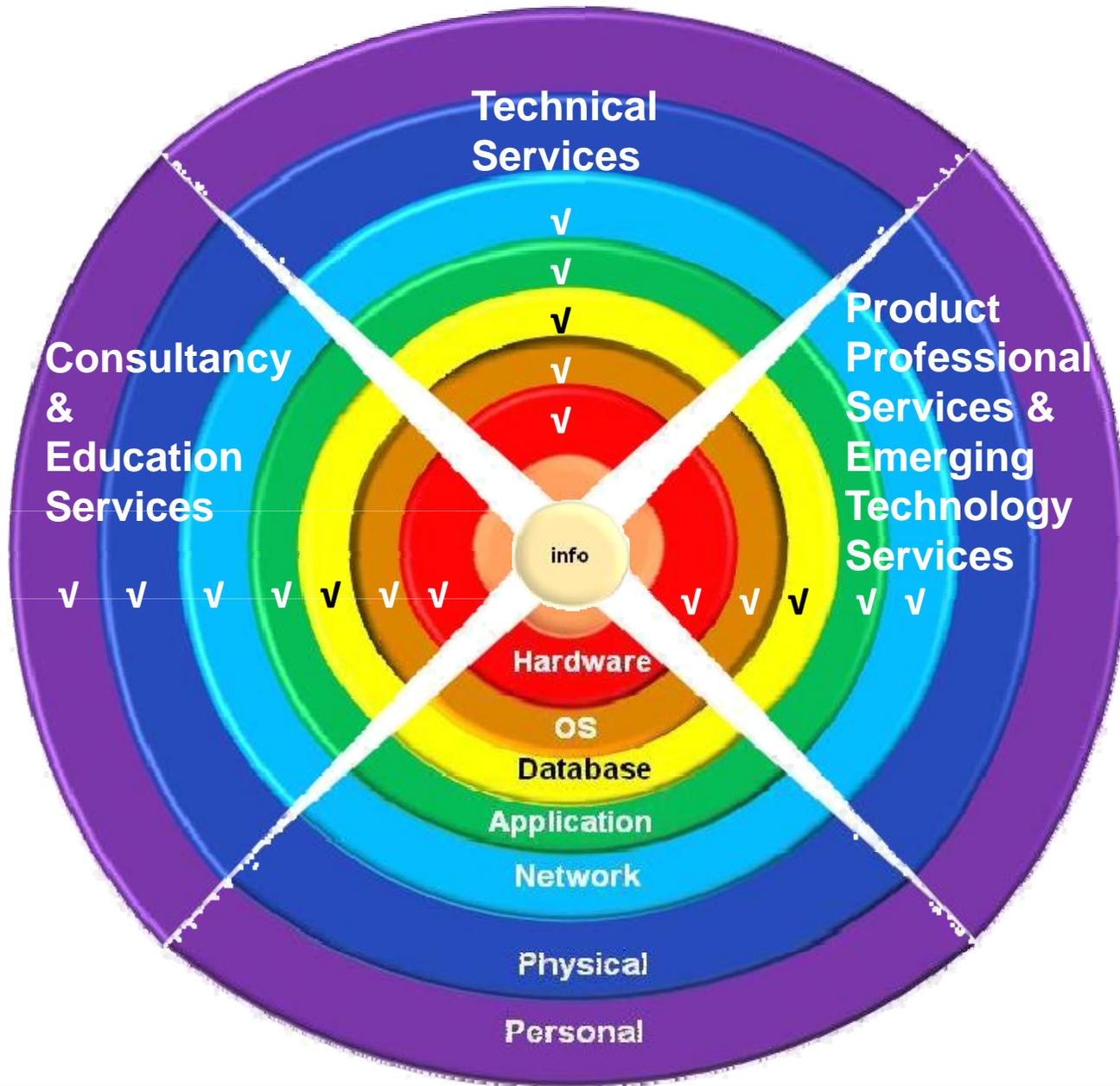
Accolades & Testimonials

Potentials of Each Division, Ramp-up Capabilities



# EL's Holistic Approach to Information Security





# MIEL Offerings

## Services

### CONSULTANCY SERVICES

Organizational compliance with IS standards like ISO 27001, BS 25999, PCI DSS, HIPAA, Data Privacy, etc.

### TECHNICAL SERVICES

Services like penetration testing, vulnerability assessment, application security and forensics etc.

### MANAGED SECURITY SERVICES

MIEL End Point Diagnostic Service  
Network Penetration Test, Application Test etc  
Security Operations Center (SOC) for remote managed services  
In-source and out-sourced MSS

### PRODUCT PROFESSIONAL SERVICES

Designing, Implementing and supporting technology solutions in partnerships with leading global IS vendors

### EMERGING TECHNOLOGIES SERVICES

Services in emerging technologies including Data Leak Prevention (DLP), IRM, SIEM, PIM, Embedded Security, Application Control, Integrated on-premise / Cloud Identify Management & SSO

## IPs

- **Helios Platform:** Agent-less technology allowing the client to centrally audit security levels on the desktops and servers in the organization
- **Risk Metrics:** Provides the client a dashboard on the level and trend of security parameters
- **3nigma:** Provide assurance Software Licensing Compliance

## Education & Training

### LONG TERM COURSES

Programme in Information Security (PRISM): One year Post Graduate programme for specialization in IS Management

### SHORT TERM COURSES

**Information Security Training Institute (ISTI):** Instructor led training

**END-USER TRAINING** covering End-Users in Corporates, Government etc

### PUBLIC AWARENESS PROGRAMS

New high-growth initiatives to address the largely untapped non-enterprise, mass market segments like schools, colleges etc

### KNOWLEDGE PROCESS OUTSOURCING (KPO)

Developing Course Content for global IS education majors



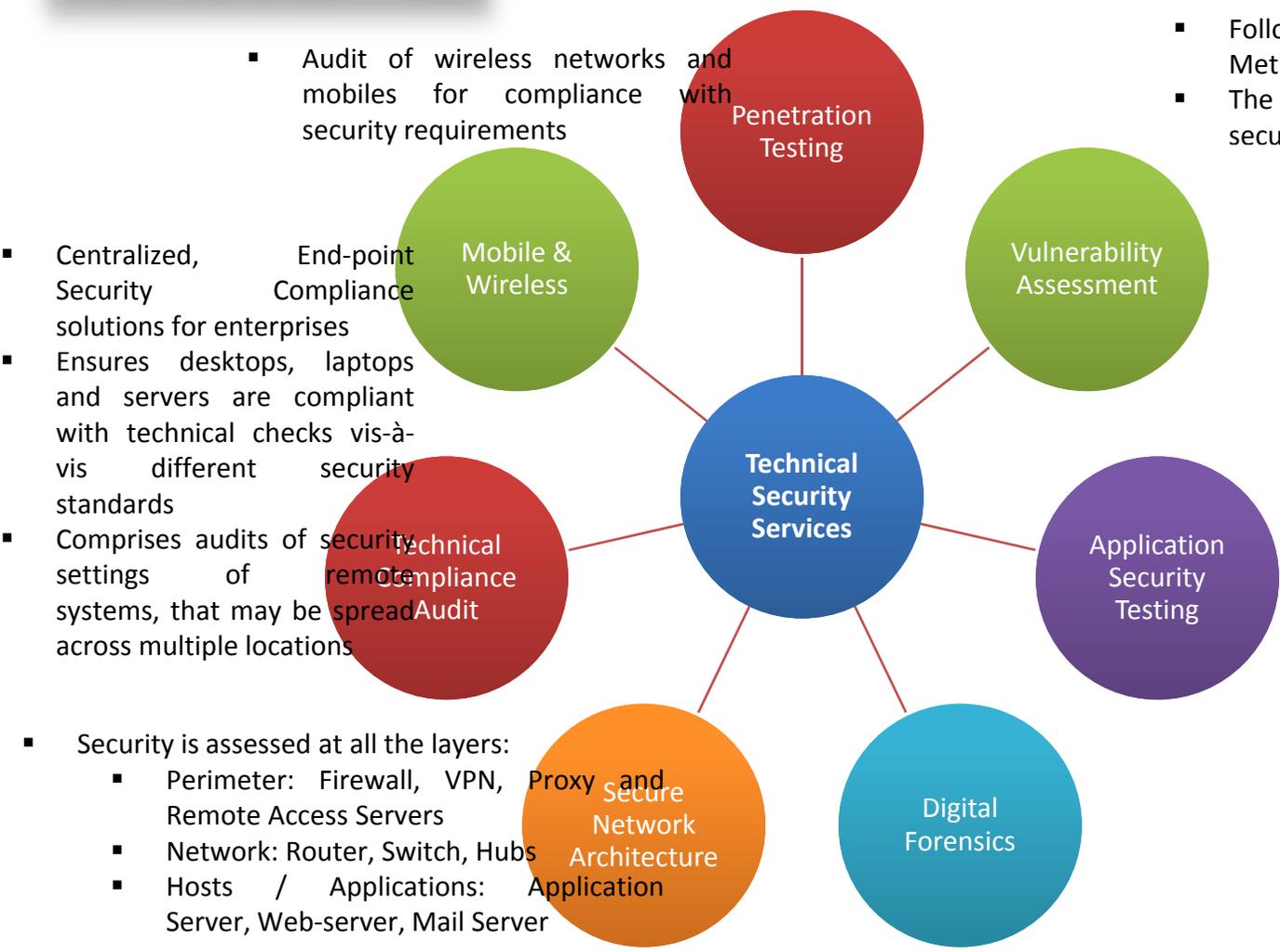
## CONSULTANCY SERVICES

- ▶ Company provides consultancy to Organizations on complying with various Information Security standards like ISO 27001, BS 25999, ISMS, BCMS, PCI DSS, CoBIT, HIPAA etc.
- ▶ Besides the above listed standards, MIEL also provides consultancy services for compliance with other security audits- ATM audits, Branch audits, Risk mitigation and assessment etc.

Standard/ Framework	Governing Principle
ISO 27001	<ul style="list-style-type: none"> <li>▪ ISO 27001 formally specifies a management system that is intended to bring information security under explicit management control</li> </ul>
ISMS (Information Security Management System)	<ul style="list-style-type: none"> <li>▪ An organization should design, implement and maintain a coherent set of policies, processes and systems to manage risks to its information assets</li> </ul>
BCMS (Business Continuity Management System)	<ul style="list-style-type: none"> <li>▪ Based on ISO 22301, BCMS provides a management framework that gives organization the necessary controls to address risks and monitor and measure their ability to manage, and recover from, disruptions</li> </ul>
PCI DSS (Payment Card Industry Data Security Standard)	<ul style="list-style-type: none"> <li>▪ Information security standard for organizations that handle cardholder information for the major debit, credit, prepaid, e-purse, ATM, and POS cards</li> </ul>
CoBIT (Control Objectives for Information and Related Technologies)	<ul style="list-style-type: none"> <li>▪ Framework created by ISACA for IT management and IT Governance</li> <li>▪ Allows managers to bridge the gap between control requirements, technical issues and business risks</li> </ul>



## TECHNICAL SERVICES

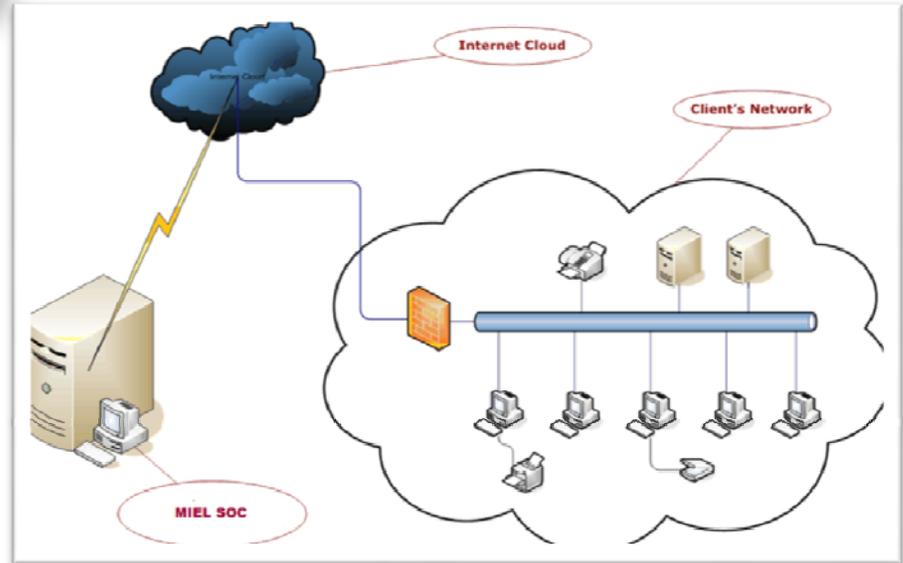


## MANAGED SERVICES (IN-SOURCED MODEL)

Daily Activities	Weekly Activities	Monthly Activities	Quarterly Activities	Half-yearly Activities
<ul style="list-style-type: none"> <li>Firewall Administration</li> <li>User Registration/de-activation</li> <li>Server Log Analysis,</li> <li>Virus, Worms, malware advice</li> <li>Monitoring for central virus updates</li> <li>Desktop Audit</li> <li>Compliance Review</li> </ul>	<ul style="list-style-type: none"> <li>OS, configuration and application backup review</li> <li>Off-site backup media movement</li> <li>Restoration test</li> <li>Cracking weak and default passwords</li> <li>Compliance Monitoring</li> </ul>	<ul style="list-style-type: none"> <li>Server room access verification</li> <li>Latest upgrades verification</li> <li>Application access matrix verification</li> <li>Program change control</li> <li>Version Control</li> <li>Compliance</li> <li>Status Report on security to ISSM/ISD</li> </ul>	<ul style="list-style-type: none"> <li>VA, Manual Review and Hardening of OS,DBMS, Web-server</li> <li>Review of Network architecture and Recommendations</li> <li>Environment and Physical Security</li> <li>DRP review</li> <li>Compliance Monitoring</li> </ul>	<ul style="list-style-type: none"> <li>Half-yearly audit</li> </ul>
<div style="display: flex; justify-content: space-around; margin-bottom: 5px;"> <span>↓</span> <span>↓</span> <span>↓</span> <span>↓</span> <span>↓</span> </div> <div style="background-color: #0056b3; color: white; padding: 5px; text-align: center; font-weight: bold;">Underlying Devices and Systems</div>				
<ul style="list-style-type: none"> <li>Firewall</li> <li>Content Filter</li> <li>Anti-virus Servers</li> <li>Desktops</li> </ul>	<ul style="list-style-type: none"> <li>Backup Media and documentation</li> <li>Password Crack</li> </ul>	<ul style="list-style-type: none"> <li>Physical Security Devices</li> <li>Servers</li> <li>Program/Version control documents</li> </ul>	<ul style="list-style-type: none"> <li>Servers/OS</li> <li>DBMS</li> <li>Server Room</li> <li>DRP document</li> </ul>	<ul style="list-style-type: none"> <li>All systems and documents</li> </ul>



## MANAGED SERVICES (REMOTE MODEL)



- Delivery From MIEL SOC
- Shared Resources and Tools
- Service window
- SLAs as per Agreement/ Contract



## PRODUCT PROFESSIONAL SERVICES

WIEL has partnered with the "best of breed" technology vendors to implement IS solutions for clients and have built high-end skill sets and track record of large scale implementations

Knowledge transfer and training of the client's employees  
Technical support services



- Review current environment and examine business and technical issues
- Perform problem definition and document objectives
- Prepare Proof-of-Concept if desired

- Understand existing architecture and technical direction
- Formulate an integration strategy that leverages existing proven host applications, business rules and data
- Prepare a solution design that is scalable keeping in view future requirement

Enterprise Storage audit  
Backup and Restore software audit  
Data-center audit  
BCP/ DR audit

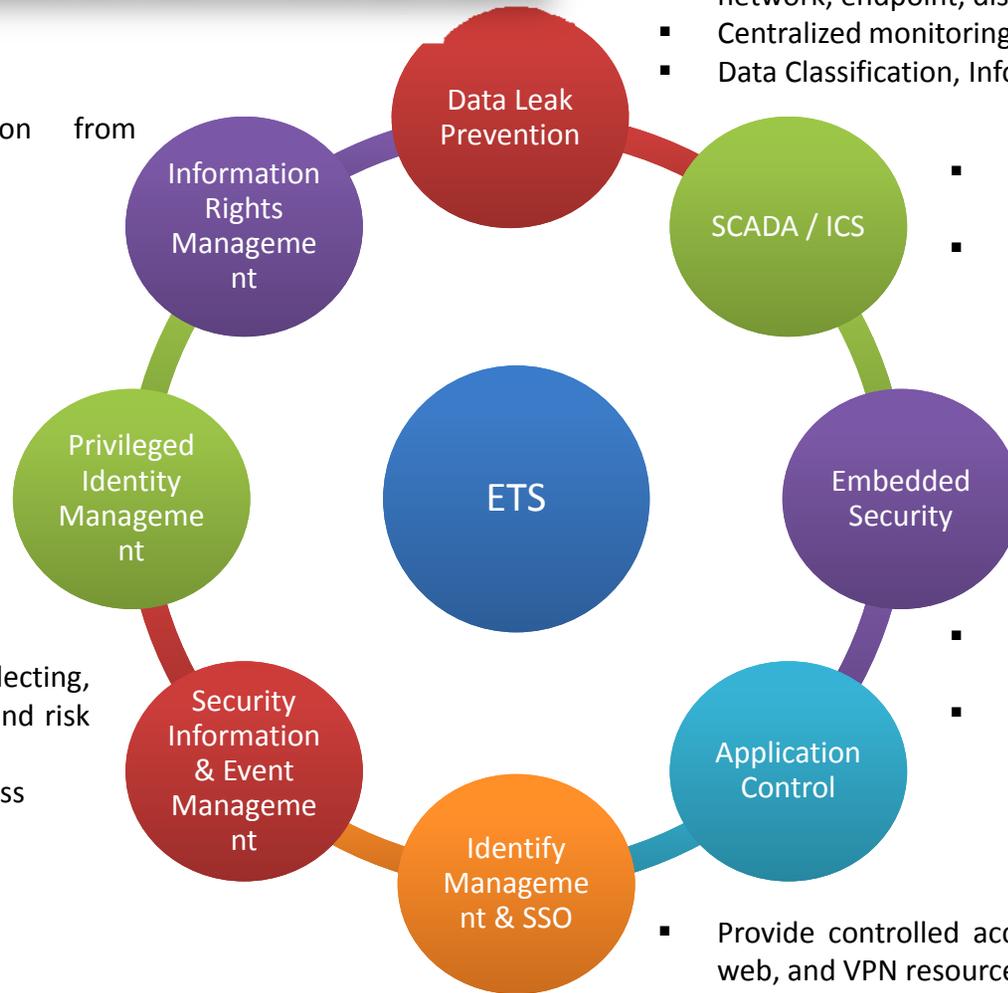
- Installation and configuration of the software/hardware
- Perform User Acceptance testing as per the plan
- Operational administration orientation
- Project Sign-off



## ENHANCING TECHNOLOGY SERVICES (ETS)

- Prevent sensitive information from unauthorized access
- Dynamically control data usage
- Provide controlled access to privileged accounts based on security policies
- Provide granular control to the commands super-users can run

Integrated product platform for collecting, processing and assessing security and risk event info  
 Training for SIEM product and process



- Automated real-time enforcement options across network, endpoint, discovered data repositories
- Centralized monitoring and reporting
- Data Classification, Information Identification, Risk Assessment

- SCADA / ICS: Cyber security threats vulnerability assessment
- Advanced SCADA cyber security training

- Secure embedded devices
- Automate the enforcement of software change control policies on them

- Protect against zero-day and advanced persistent threats without signature updates
- Enforce controls on connected or disconnected servers, virtual machines, endpoints, fixed devices

- Provide controlled access and user management services for even web, and VPN resource
- Automatic infrastructure integration on and/or off-premise



## Security Offerings

Anti-Virus Encryption | Mobile Security | Proxy, Load Balancing | Web Security |  
2 Factor Authentication | Email Security | Firewall | DLP

## Storage Offerings

Backup & Recovery Services | High Availability | Optimization  
Support Services | Information Infrastructure Management  
Audit Services | Archival & ILM | Enterprise Storage Strategy  
Product Consulting



## IPs / Endpoint Diagnostic Services

### Key Benefits:

Check 200 security parameters on your desktops & servers...

For standards like ISO27001, PCI/DSS, SOX, HIPAA, GLB,

NIST etc...

Without installing any agent software or making network modifications...

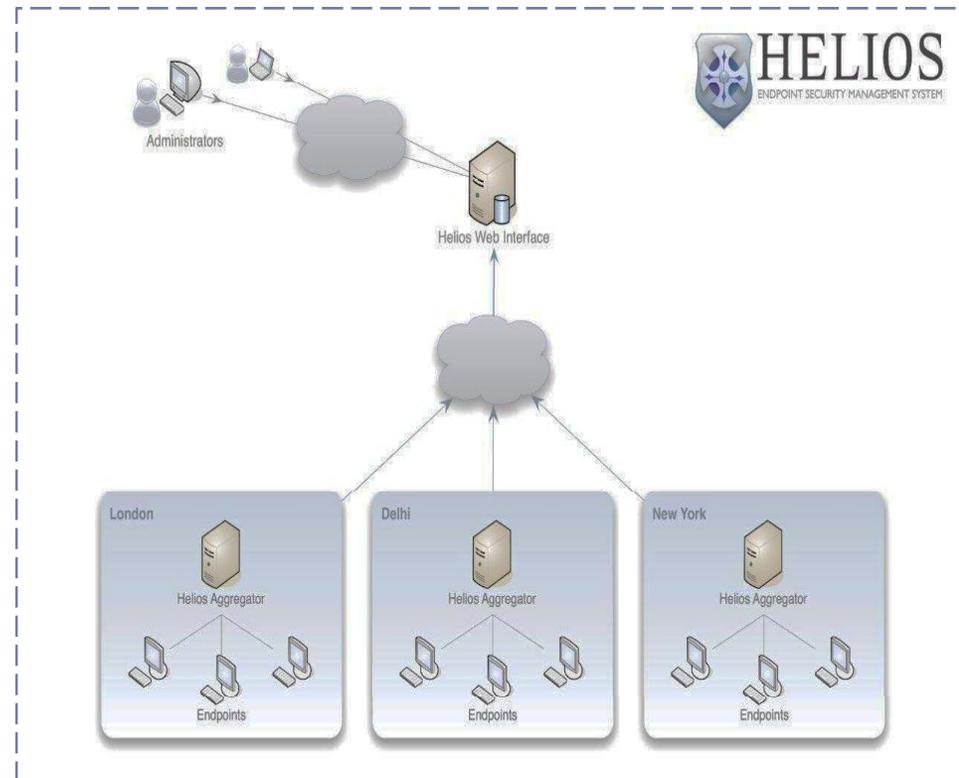
Regardless of the number of desktops & servers...

Across any geography...

With customized reporting, checks and trend-analysis...

On demand, or on a regular schedule...

At a compelling price.



### Accolades/ Awards



- **Nominated for NASSCOM IT Innovation Awards**
- **Recognition at Black Hat Conference held in Las Vegas**
- **Used as a case study for anti root-kit technology at the Georgia-Tech University**





## Some Common Compliance Questions That Helios Answers...

Leveraging MIEL's in-depth knowledge of how audits are conducted, we built Helios to answer questions that your auditors are sure to ask. Here are just a few examples...

- Is an anti-virus installed, is it updated and is the auto-protect enabled?
- Are automatic updates being downloaded or installed?
- What network shares are on the system?
- What software is installed on the system and what versions are they?
- What programs are running on the system right now?
- Is the desktop firewall enabled and what applications/ports are allowed?
- Who are all the users on the system?
- Which users are local administrators, and is the current user an administrator?
- What logging is enabled on the system?
- What length of passwords are accepted?
- What services are installed?
- Does the system display confidentiality/ unauthorized access prohibited messages before users login?
- Does the system automatically login without a password?
- What Windows hot-fixes/ patches are installed?
- Is registry editing disabled?
- Do accounts lock-out after a number of incorrect passwords?
- For how long do accounts lock-out?
- How many passwords are remembered for password history?
- Does the screensaver lock prevent unauthorized users from using the system?
- Can USB devices be connected and on what dates were they written to?
- Is the guest account disabled?
- Who can change advanced browser settings?
- What sort of network encryption does the system perform?
- Does the system use strong encryption algorithms for passwords?
- Which users have rights over key system functions such as installing hardware?

Helios can answer close to 200 similar questions right out of the box.

**Helios / Endpoint Diagnostic Service can answer and report on 200 similar questions right out of the box**



## OTHER INFORMATION SECURITY – IPs

### ▶ Risk Metrics

- ▶ Risk Metrics provides a Top Management Information Security Dashboard for a review of the status of several of the IS parameters across the organization
- ▶ It helps senior business management realize priority areas, with drill-down to basic data
- ▶ The first version was built for one of the largest private sector banks in India

### ▶ Risk Metrics Sample Dashboard



### ▶ 3nigma

- ▶ This product idea germinated through Consultancy practice, and taken shape as a tool covering Software classification
- ▶ The product is expected to facilitate projects where clients would assurance on the level of their Software Licensing Compliance



## MIEL Academy

Short-term Courses (ISTI) : 1-5 days

Long-term Courses (PRISM + Eklavya)

End User Training Awareness

Knowledge Process Outsourcing

Certification Courses

MIEL Courses

1 Year Program

2 - 4 Hours e-Learning Program

Global Course Content Development



## Program in Information Security Management (PRISM)

### Coverage

Orientation	Trimester 1	Trimester 2	Trimester 3	Trimester 4
<ul style="list-style-type: none"><li>• Computer Fundamentals</li><li>• Introduction to Networking</li><li>• Basics of C</li><li>• RDBMS Concepts and SQL Basics</li><li>• Basics of PLSQL Programming</li><li>• Basics of Java Programming</li></ul>	<ul style="list-style-type: none"><li>• Information Security Introduction</li><li>• Physical and Environmental Security</li><li>• Access Control</li><li>• Cryptography Fundamentals</li><li>• UNIX Architecture</li><li>• Web Application Security</li><li>• Network Security</li></ul>	<ul style="list-style-type: none"><li>• Operations Security</li><li>• UNIX and LINUX Security</li><li>• Windows Architecture</li><li>• Wireless Communications and Telephony</li><li>• Applied Cryptography</li><li>• Computer Audit and Assurance</li><li>• Cyber Crime Investigations and Forensics</li></ul>	<ul style="list-style-type: none"><li>• Database Security</li><li>• Windows Security</li><li>• Security Models, Frameworks and Guidelines</li><li>• Security Certifications</li><li>• Security Incident Management</li><li>• Business Continuity &amp; Disaster Recovery</li></ul>	<ul style="list-style-type: none"><li>• Cyber Laws &amp; Anti Money Laundering</li><li>• Enterprise Security Architecture</li><li>• Cloud Computing &amp; Virtualization</li><li>• Project Work</li></ul>



## End-User Security Awareness Training

### Solution

#### Features

- Training Need Analysis
- e-security training Content
- Quiz/Test per module
- Content/Course Management
- Import/Embed files (PDFs, Audio, Video etc.)
- Assignments
- Employee Activity Tracking
- Glossary
- Discussion Forum
- Real-time Chat
- Interactive Games
- Announcements/Alerts
- Result Management
- Reporting
- Look & Feel Customization
- End-to-end Support

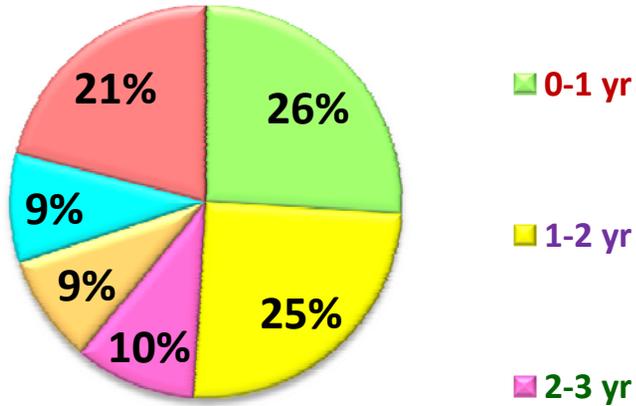
#### Modules

- Password security
- Social Engineering
- Social Network security
- Email security
- Physical security
- Phishing
- Anti-virus and Malware
- Instant Messenger Security
- Wireless security
- Mobile devices security
- Browser security
- Controls against Hacking
- Insider threat
- Secure computer operations
- Organization's Information Security Policy awareness

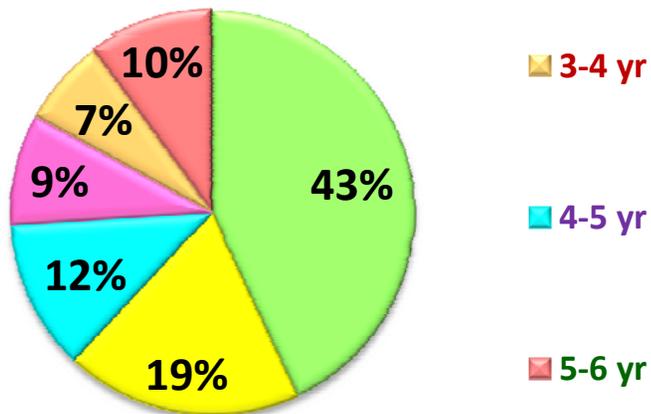


# Client Profile & Stickiness

### FY 12 Clients Revenue



### FY 12 Clients Count



- Top 10 clients accounted for 32.4% of the overall business in FY12
- Average tenure of relationship with Top 10 clients is 3 years
- Overall 38% of the clients have been with MIEL for last 2 years and more, and account for 49% of the total business
- Being a high quality service provider in the niche space, the company is the first name to be recalled for security projects for its clients



# MIEL: Select Clients

## BFSI



## MEDIA/ENTERTAINMENT/PHARMACEUTICAL/TRAVEL/MANUFACTURING



## INTERNATIONAL



## IT / ITes



## Others





# MIEL Select Clients



## Sri Lanka



Source: www.cse.lk



## Africa & South East Asia



**Thank You**





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